



PRESS RELEASE

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CATALYST CLIENT ESSNOVA AWARDED GSA SCHEDULE 70

Stennis Space Center, MS – Birmingham, AL-based geospatial firm Essnova, a member of the Enterprise for Innovative Geospatial Solutions (EIGS) Cluster, announced the General Services Administration (GSA) has awarded the firm a 5-year 70 Schedule Contract (5/17-5/22) with over 24 labor categories. IT Schedule 70 is a Multiple Award Schedule (MAS) contract for commercial IT products/services that are available to federal agencies worldwide. It is one of the largest contracts in government used by agencies to purchase technology products and services.

Essnova has been approved to compete as a prime contractor for awards under category (SIN) 132-51— Information Technology Professional Services—which include resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management, and related services.

While Essnova currently provides these services as a prime and/or subcontractor under other Federal contracts, award of the GSA IT 70 Schedule will allow the firm to considerably broaden its competitive reach and pursue opportunities as a Prime contractor across Government agencies that purchase services through this schedule.

"This award marks a significant milestone for our company. It will allow us to considerably expand our delivery of services. As a pre-vetted vendor, Essnova is able to assist federal agencies, as well as civilian, state and local organizations, to maximize budgets and reduce buying cycles by up to 50 percent over open market through this program." – Sridhara Gutti, President, Essnova Solutions, Inc.

"I would like to congratulate Essnova for making it through the rigorous process of being awarded this GSA Schedule 70." States Craig Harvey with EIGS. "The process is very time consuming and ensures that only the highest qualified companies are selected into the program for shortened procurement cycles."

Serving a wide range of commercial clients across the globe, Essnova is rapidly emerging as a market leader for geospatial consulting. In addition to geospatial consulting, Essnova provides software development, recruitment and placing services. A team of GIS professionals founded Essnova in 2005 filling an industry need for an IT consulting firm who could combine deep experience in GIS with a more cost effective approach to project engagements. Essnova is an ISO 9001:2015 certified small business with SBA 8(a), and HUBZone socioeconomic certifications. With its headquarters based in Birmingham, Alabama and Essnova is led by a highly qualified and experienced management team. To find out more, please visit www.essnova.com.